

IFLA WORKSHOP
4-6 NOVEMBER 2004 – COPENHAGEN (DENMARK)

PROGRAMME - DRAFT

THURSDAY 4 NOVEMBER

- 09.30 - 14.00 Meeting of the Advisory Committee
- 14.00 - 17.00 Working Groups Session
- 19.30 Dinner (hosted by Nordania)

FRIDAY 5 NOVEMBER

- 09.00 – 09.15 Welcoming remarks
- 09.15 - 09.45 Host company presentation – Nordania by Jens Andersen
- 09.45 - 10.45 Risk Management WG presentation, "Development and Implementation of a scoring system" by Norbert Poppe Managing Director of INFORMA GmbH
- Q&A session*
- 10.45 – 11.15 Coffee Break
- 11.15 – 12.30 Experiences on Credit Risk Management from:
?? Italy by Dario Galluzzi from Banca Agrileasing
?? Norway by Kjell Stronen from DnBNorFinans
?? Greece by Yiannis Mavrellos from Piraeus Leasing
- Q&A session*
- 12.30 – 14.00 Lunch
- 14.00 - 14.45 Operational Leasing - by Steen Bjerregaard Christiansen Director of Finance of Nordania
- Q&A session*
- 14.45 – 15.30 Factoring: an option to be considered for the future by Flemming Bugge Vegger, Director of Atradius Factoring Denmark
- Q&A session*
- 15.30 – 16.00 Coffee break

- 16.00 – 17.00 Factoring continuous: contribution from some members:
- Belgium by Eric Giffo from Fortis Commercial Finance Holding
 - Norway by Reidun Korsnes from DnBNor Finans

Q&A session

19.30 Dinner (hosted by Nordania)

SATURDAY 6 NOVEMBER

09.00 – 09.20 Dis Leasing presentation, by Pelin Kubilay

09.20 – 09.40 Amstel Lease Presentation, by Robert Peterson

09.40 – 10.30 M&T WG presentation: "The European Leasing Industry - An overview of trends and developments" by Morten Guldhaug

Q&A session

10.30 – 11.00 Coffee break

11.00 – 12.00 Processes & Technology WG report on:

- ?? A new project related to creation of a Business Process Outsourcing for the exclusive use of IFLA members by Raju AN
- ?? Results of e-commerce questionnaire by Lamberto Cioci and Alessandro Mantegazza

Q&A session

12.00 – 12.20 Statistics, by Kristjan Oskarsson

12.20 – 12.50 Upcoming events & concluding remarks

Lunch

END OF WORKSHOP

Afternoon: guided city tour of Copenhagen (optional participation)